



# WANFAH PROSPER PLT

(LLP0004760-LGN)



**Ms. JAMUNA KARMEHEN**

- MSc. Business Leadership (Nottingham Trent University,UK)
- BSc Microbiology (Universiti Putra Malaysia)
- Certified Outsourcing Specialist :- Human Resources Exam  
(International Assoc of Outsourcing Professionals)
- PSMB Train-The-Trainer Certificate no : EMP/0878

Jamuna is the creator of **P.O.W.E.R** Pack Presentation Workshop, designed to bring out the great presenter in each individual. She is a dynamic, result oriented Corporate Trainer & Consultant with **14 years of experience in sales, marketing, training, Learning & Development and Human Resource.**

Her professional career started with Pfizer Pharmaceuticals as a Medical Sales Representative. She **consistently achieved the sales target** by applying effective selling skill and leveraging on the product knowledge to identify customer needs. This includes **partnership** with Medical, Marketing and Training on strategic initiatives that can affect positively the sales and customer relationship.

She was promoted to sales training and responsible to provide **training & coaching** to enhance the selling skill of the Field Force as well as work on projects to increase the Field Force Effectiveness & Managers' Competencies. Her greatest accomplishment was winning the **Top Trainer Award** for 2 years. She was the **Certified Yellow Belt Trainer** for Continuous Improvement; and was a **Certified Trainer from the Chartered Institute of Personnel & Development (CIPD), UK.** Jamuna is a **Competent Toastmaster** and has won contests such as Table Topics, Humour Speech & Evaluation Speech.

Next, she successfully embarked on Talent Acquisition role in Human Resource where she had the opportunity to learn and **share best practices with other countries.** Her scope was on recruitment, manpower planning and employee retention. Her proudest achievement was winning the **Best Project for 'Ideas Thinking Out of the Box'** at the global level. Her project was on 'Walk-In Interview & F.I.S.H Referral Program' aimed at attracting talents and speeding up the hiring process.

In 2015, she was **Certified as Practitioner in Neuro Linguistic Programming (NLP) and Time Line Therapy.** Her approach is always on a high energy level, and incorporated with a great deal of fun element!