



# WANFAH PROSPER PLT

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**Ms. JAMUNA KARMEHEN**

- MSc. Business Leadership (Nottingham Trent University, UK)
- BSc Microbiology (Universiti Putra Malaysia)
- Certified Outsourcing Specialist :- Human Resources Exam  
(International Assoc of Outsourcing Professionals)  
PSMB Train-The-Trainer Certificate no : EMP/0878

Jamuna is a dynamic and result oriented Corporate Trainer & Coach with **19 years of experience** in sales, marketing, training, Learning & Development, Human Resource, NLP and Coaching.

Her professional career started with Pfizer Pharmaceuticals as a Medical Sales Representative. She **consistently achieved the sales target** by applying effective selling skill and leveraging on the product knowledge to identify customer needs.

She was promoted to sales training and was responsible to provide **training & coaching** to enhance the selling skill of the Field Force as well as work on projects to increase the Field Force Effectiveness & Managers' Competencies. Her greatest accomplishment was winning the **Top Trainer Award** for 2 years. She was the **Certified Yellow Belt Trainer** for Continuous Improvement; and was a **Certified Trainer from the Chartered Institute of Personnel & Development (CIPD), UK**. Jamuna's strength in presentation skill was further enhanced by her achieving the **Competent Toastmaster** status and winning contests such as Table Topics, Humour Speech & Evaluation Speech.

Next, she successfully embarked on Talent Acquisition role in Human Resource where she had multi **country exposure**. Her proudest achievement was winning the **Best Project for 'Ideas Thinking Out of the Box'** at the global level. Her project was on 'Walk-In Interview & F.I.S.H Referral Program' aimed at attracting quality talents.

She is a Master **Certified Practitioner in Neuro Linguistic Programming (NLP) and Time Line Therapy (ABNLP)**, Hypnosis; and a **Certified Master NLP Coach (Australia)**. She is also certified as a Digital Marketing Professional (DMC) and Virtual Learning Facilitator (VLC) and recognised as the 100 Most Inspirational LinkedIn Icons. Jamuna had empowered various clients in the sales, healthcare, oil & gas, insurance, telecommunications, hotel, finance, government, private and NGOs. Her approach is always on a high energy level, and incorporated with a great deal of fun element.