



WANFAH PROSPER PLT

(201504000983)(LLP0004760-LGN)



Master Trainer Profile: Stephen Kum

Accredited HRDC trainer (TTT/0484 Feb 2007) (COA/6144 May 2023)

Fellowships in : The Institute of Freight Association, The Institute of Logistics & Transport, The Institute of Business Administration.

Former Vice Chairman of the Persatuan Logistik Selangor
Co-founder of the Global Logistician Network (GLN).

Mr. Kum possesses over **30 years of hands-on experience** in vital aspects of global commerce, including import/export trade, global procurement, freight forwarding, logistics operation, and supply chain management. His career trajectory showcases a depth of executive experience and significant industry recognition.

Global Executive Experience

Mr. Kum has held pivotal senior positions with international corporations, giving him a practitioner's insight into global operations:

- **Managing Director** of Transatlas Cargo, a global logistics provider with networks in the UK, USA, and Asia Pacific.
- **Country Manager** of Esprit Shipping (HK).
- **Sales Director** with Karl Schroff Associates (US).
- **Business Development Manager** with Port Cargo International (UK).

Consultancy and Expertise

His consultancy focuses on providing strategic solutions in high-risk and complex areas of trade:

- **Incoterms Contracting.**
- **Trade Documentation.**
- **Shipping Risks Management.**
- **Purchasing Supplying Competencies.**

Academic and Training Contributions

Since 2002, Mr. Kum has been actively involved in corporate training and competency development programs. His work spans national corporations, industry associations, multinational companies, and global market leaders.